

# BANCO BILBAO VIZCAYA ARGENTARIA, S.A.

Inscríbete en  
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## **Puesto: STRATEGY AND M&A ANALYST / ASSOCIATE**

N.º Plazas: 3

Localidad: Madrid

Jornada completa

Fecha prevista de inicio: Mayo 2022

### **ABOUT THE AREA:**

THE STRATEGY AND M&A UNIT REPORTS DIRECTLY TO BBVA GROUP'S EXECUTIVE CHAIRMAN AND IS A MULTIDISCIPLINARY TEAM THAT CARRIES OUT BOTH, THE DEFINITION OF KEY STRATEGIC DIRECTIVES WORLDWIDE TOGETHER WITH THE ORIGINATION AND EXECUTION OF M&A OPPORTUNITIES FOR THE GROUP.

AT BBVA WE WORK AS ONE TEAM, IN CLOSE COLLABORATION WITH ALL AREAS OF THE BANK, FROM THE TOP MANAGEMENT TO THE SPECIALIST, LEADING THE ANALYSIS AND EXECUTION OF STRATEGIC REVIEWS AS WELL AS INTERNATIONAL INVESTMENTS AND DIVESTMENTS. THE SCOPE INCLUDES TRADITIONAL FINANCE BUSINESSES AND PARTNERSHIPS AS WELL AS FINTECHS AND NEW BUSINESS FIELDS.

OUR CLIENTS ARE THE C-SUITE EXECUTIVES OF THE BANK, WHICH WE ACTIVELY SUPPORT IN CREATING LASTING VALUE FOR OUR SHAREHOLDERS.

TEAM MEMBERS WORK ON DIFFERENT PROJECTS WITHOUT SPECIALIZATION (POOL BASIS), EXPERIENCING A VERY STEEP LEARNING CURVE, ACROSS DIFFERENT SECTORS OF THE FINANCE INDUSTRY AND GEOGRAPHIES AS WELL AS BUSINESS MODELS.

### **DESCRIPTION:**

BBVA IS LOOKING TO HIRE STRATEGY AND M&A ASSOCIATES AND ANALYSTS, TO JOIN A VERY SUCCESSFUL TEAM AND HELP WITH THE EXECUTION OF BUY- AND SELL-SIDE PROJECTS. THERE IS AN EXTREMELY STEEP LEARNING CURVE, AS THE TEAM ANALYZES AND EXECUTES OPPORTUNITIES SPANNING ALL SECTORS OF THE FINANCIAL INDUSTRY AS WELL AS INTERNATIONALLY, WITH ENTITIES AT DIFFERENT STAGES OF THEIR GROWTH TRAJECTORY. ADDITIONALLY, THE ROLE OFFERS A SIGNIFICANT EXPOSURE TO THE TOP MANAGEMENT OF THE GROUP, REQUIRING BEST-IN-CLASS DELIVERABLES AND REWARDING INCOMPARABLE INSIGHTS INTO THE STRATEGIC MOVES OF BBVA AND HANDS-ON CONTRIBUTION TO HIGH-IMPACT PROJECTS THAT CHANGE THE BANK AND CREATE VALUE FOR BBVA'S SHAREHOLDERS.

### **ABOUT M&A:**

ANALYSIS AND EXECUTION OF ACQUISITIONS, DIVESTMENTS AND JOINT VENTURES / PARTNERSHIPS THAT ARE OF INTEREST TO THE BBVA, GROUP WITHIN **ITS BUSINESS FIELD:** BANKING, ASSET MANAGEMENT AND PENSION FUNDS, INSURANCE, PAYMENTS, FINTECH COMPANIES, SPECIALIZED FINANCIAL INSTITUTIONS, ETC.

**STRATEGY:** FOCUS ON ENSURING THAT GROUP STRATEGIC PLAN IS IMPLEMENTED THROUGH STRATEGIC REVIEWS FOCUSED ON ALIGNING BUSINESS AND GLOBAL AREAS STRATEGIES WITH GROUP STRATEGY.

**STRATEGIC PLANNING:** ALL KEY PLANNING PROCESSES TO FOLLOW GROUP STRATEGY PRINCIPLES (KPIs, TOP DOWN, ASSET ALLOCATION, ETC.)

**ROLE DESCRIPTION:** INFO GATHERING, MARKET AND INDUSTRY RESEARCH, ANALYSIS OF FINANCIAL STATEMENT, MODELLING AND VALUATION OF, FINANCIAL COMPANIES (DDM, MARKET TRADING MULTIPLES, ETC.) COORDINATION OF TEAMS (BOTH INTERNAL AND EXTERNAL) CARRYING-OUT DUE DILIGENCE ANALYSIS ON IDENTIFIED OPPORTUNITIES. ELABORATION OF PRESENTATIONS AND DISCUSSION MATERIALS ABOUT THE IDENTIFIED INVESTMENT OPPORTUNITIES AND STRATEGIC CONCLUSIONS FOR C-LEVEL EXECUTIVES OF BBVA GROUP.

### **ABOUT YOU:**

VERY STRONG ANALYTICAL SKILLS AND PROBLEM SOLVING MINDSET, TEAM PLAYER, WHO IS ABLE TO WORK IN COLLABORATIVE AND DIVERSE ENVIRONMENTS, ABILITY TO UNDERTAKE DETAILED FINANCIAL ANALYSIS AND PROJECTIONS STRONG PROJECT MANAGEMENT AND ORGANIZATIONAL SKILLS EXCELLENT VERBAL AND WRITTEN COMMUNICATION SKILLS IN SPANISH AND ENGLISH. ABILITY TO WORK UNDER PRESSURE AND PREPARE OUTSTANDING DELIVERABLES. DESIRE TO CONTINUOUS LEARNING AND HIGH-LEVEL OF SELF-MOTIVATION

### **QUALIFICATIONS:**

BACHELOR'S DEGREE: BUSINESS ADMINISTRATION, ECONOMICS OR OTHER DEGREES WITH BACKGROUND IN FINANCE. MBA, CFA OR POST GRAD PREFERRED.

EXPERIENCE: FOR THE ANALYST POSITION; EXPERIENCE IS NOT REQUIRED. FOR THE ASSOCIATE ROLE, 2-3 YEARS IN AREAS WHICH REQUIRE INVESTMENT AND/OR FINANCIAL ANALYSIS SKILLS (INTERNAL AUDIT, CORPORATE FINANCE / M&A, EQUITY RESEARCH, ASSET MANAGEMENT, AND ALM). UNDERSTANDING OF THE OVERALL M&A PROCESS AND MATERIALS. FINANCIAL MODELLING AND VALUATION EXPERIENCE. HIGH FLUENCY IN ENGLISH (BOTH ORAL AND WRITTEN). MINIMUM C1 LEVEL IS REQUIRED. TRAVEL REQUIRED.